



Request for Expressions of Interest

## Provision of Allied Health Services

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Y NSW Western Sydney University Health & Fitness Centre  
Hawkesbury Campus

*Be active. Stay connected.*



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**Issue Date:** March 2022

**Submission Deadline:** 30<sup>th</sup> April 2022

**Request To:** Allied Health Professionals

## **A. INTRODUCTION**

The Y NSW are inviting expressions of interest (EOI) in the provision of Allied Health Services within the facility at the Y NSW Western Sydney University Health & Fitness Centre – Hawkesbury Campus. We are looking for value aligned individuals or businesses to support our existing program and service offering with the extension of additional health intervention and management services available to our members and the extended local community.

This request for expression of interest (REOI) is intended for allied health providers wishing to locate or offer services within the Y NSW operated facility, including (but not limited to):

- Exercise Physiology
- Physiotherapy
- Dietetics
- Massage
- Osteopath
- Chiropractor

***\*Note: please review the facility offering in regards to available working space to see if suitable for your services' operational needs.***

Details of the facility offering, including available space, intended scope of work, membership and local demographic detail can be found on the Facility Scope Document.

**Submissions are requested by 30 April 2022** and will be considered in an initial review with further steps to be discussed should the submission meet the alignment criteria.

## ***B. THE OPPORTUNITY***

The Y NSW is a proud community focused organisation delivering a wide range of services across recreation, camping, children's and community service segments. We have identified the need for the availability of more specific health intervention services to those in our community, particularly to the estimated 80% of the population who do not engage in traditional fitness services. Our aim is to increase the reach and connection into our local community and increase positive outcomes for those who participate.

### **Your submission should detail:**

- Statement of interest
- Details of business history, qualifications and experience
- The scope of services you intend to provide
- Preferred financial model and/or expectations
- Existing community connections (local or otherwise)
- Customer service processes
- Alignment with the Y NSW values.

### **In addition, we would like you to include:**

- Key areas of opportunity and intended outcomes
- Who would be likely to benefit
- Facility or space requirements
- Level of preferred integration or support from the Y NSW.

## **C. SUBMISSION REQUIREMENTS**

### **STEP 1 – SUITABILITY AND ELIGIBILITY**

Prior to preparing the Expression of Interest, potential respondents should be encouraged to check the suitability of the facilities and eligibility. Details can be found in the Facility Scope Document.

### **STEP 2 – FURTHER INFORMATION**

Further information is available upon request, by contacting Ryan O'Loughlin. Facility tours or inspection will only be accommodated by prior arrangement. Should further information or an information session be deemed appropriate, this will be made available to all interested respondents.

### **STEP 3 – COMPLETE AN INFORMATION FORM**

Interested respondents are requested to complete the Information Form and utilise the checklist in preparing your EOI submission.

### **STEP 4 – PREPARE AND SUBMIT AN EXPRESSION OF INTEREST**

Utilise the information available in the Facility Scope Document and information form checklist to prepare and submit your EOI.

## **D. SUBMISSION DEADLINE AND INSTRUCTIONS**

**30<sup>th</sup> April 2022 by COB**

### **Email your submissions to:**

Ryan O'Loughlin – Cluster Manager

**[Ryan.O'Loughlin@ymcansw.org.au](mailto:Ryan.O'Loughlin@ymcansw.org.au)**

### **Next steps**

The Expression of Interest submission will be reviewed and assessed to meet the centres requirements. You will be contacted once this review of submission is undertaken.

## **E. KEY CONTACTS**

### **Ryan O’Loughlin – Cluster Manager**

0450 185 163 |  
[Ryan.O’Loughlin@ymcansw.org.au](mailto:Ryan.O’Loughlin@ymcansw.org.au)

### **Mat Pole – Area Manager**

0407 825 914 | [Mathew.Pole@ymcansw.org.au](mailto:Mathew.Pole@ymcansw.org.au)

## **F. ABOUT YMCA NSW**

YMCA NSW is affiliated to a national organisation employing 14,500 people and to a global movement operating in 119 countries – reaching 58 million people worldwide. Globally the YMCA is the largest and oldest youth focused organisation in the world and was founded in 1844 in response to social challenges. Today, the YMCA is a global alliance based in Geneva, Switzerland. YMCA has an international network of experts to draw on – not only in fitness, aquatics and gymnastics – but in evidence-based complementary programs and services tailored to local community needs.

As a profit-for-purpose organisation, we are different to many providers – income generated from our services goes directly into funding our diverse range of cultural, youth and community programs.

At YMCA, we believe in the power of inspired young people. We pursue a focused range of impact activities for young people that build their capacity in employment, education, well-being and mental health. We’re passionate about our impact on individuals, families and the various communities we serve. YMCA NSW has been creating positive changes in the communities for 165 years and today runs 90 sites across NSW and the ACT with experience in facilities management including our current portfolio of 22 recreation sites across the state with a diverse range of wet and dry program offerings.

However, it isn’t just our size, reach and longevity that sets us apart from our competitors. We have a successful track record of partnering with government, business and the community to deliver social change and improvements in community health and wellness. YMCA NSW is far more than a recreation provider.

YMCA NSW has a deep commitment to safeguarding of children, young people and vulnerable people. We are accredited under the Australian Childhood Foundation (ACF)’s Safeguarding Children Program and we’re a benchmark organisation when it comes to best practice processes to keep children and young people safe.

## FACILITY SCOPE

CENTRE INFORMATION	
Centre name:	Y NSW WSU Health & Fitness Centre – Hawkesbury Campus
Anticipated commencement date:	TBD
Key contacts:	Ryan O’Loughlin (Cluster Manager)

CENTRE INFORMATION		
X	Adequate Space to Conduct Services	<b>Gym Floor (843m2)</b> <b>Group Fitness Room (105m2)</b> The additional office area available is approximately is 24m2 with an optional waiting area. The entry to the area will be via the main entrance through the foyer of the building.
X	Contractual Details	As per Hirer Agreement
X	Provider operations scope	As per Hirer Agreement
X	Safeguarding requirements	As per Hirer Agreement
X	Other requirements or conditions	As per hire agreement

## SUMMARY:

Employing approximately 20 staff across the Y NSW WSU H&F Centres, the Y NSW works to supporting a healthier, happier and more connected community.

Y NSW WSU H&F Centres welcomes over 35,000 visits per year offering a variety programs, targeting all ages, including;

- Health and Fitness Membership
- Pryme Memberships (age 50+)
- Fitness Passport Access
- WSU Elite Athlete memberships
- Community Groups and Club access
- WSU Educational classes
- Professional Sporting clubs
- School Programs